Responsible Government Contracting

Government Acquisitions: The Basics

Florida Bar, Provider Number **1040387**

CLE Credits

General 1.0

Certification Credits

State and Federal Government and Administrative Practice 1.0

CLE credit valid in Alaska, Arizona*, Arkansas, California, Connecticut, Florida Maine*, Maryland, Massachusetts, Michigan, Montana*, New Jersey, New York, North Dakota, South Dakota, West Virginia*, and Wisconsin.

*via self-report

Presented by:
Andy Bennett, PMP
President, NC-RGC
info@nc-rgc.com

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Overview of Topics

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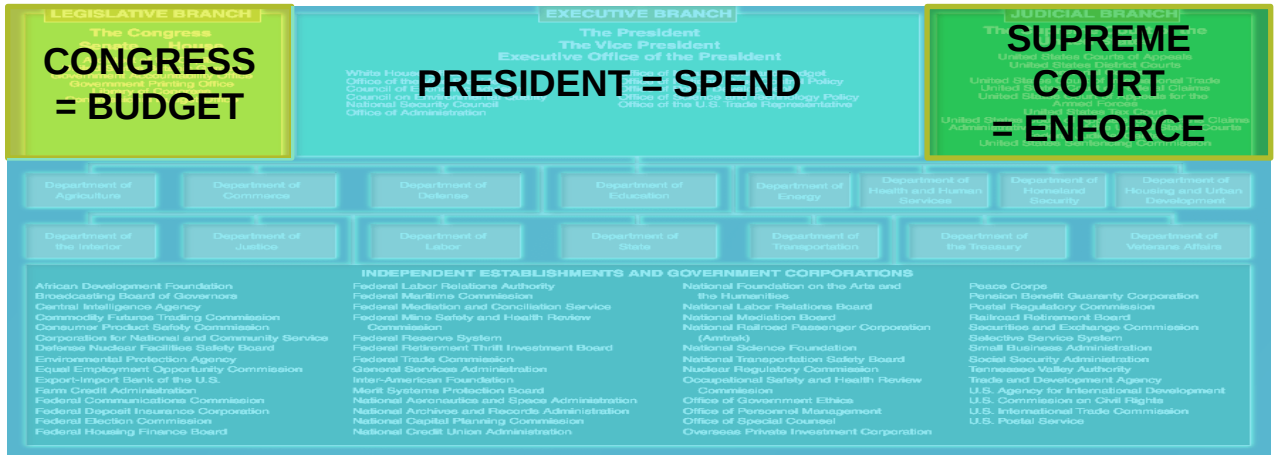
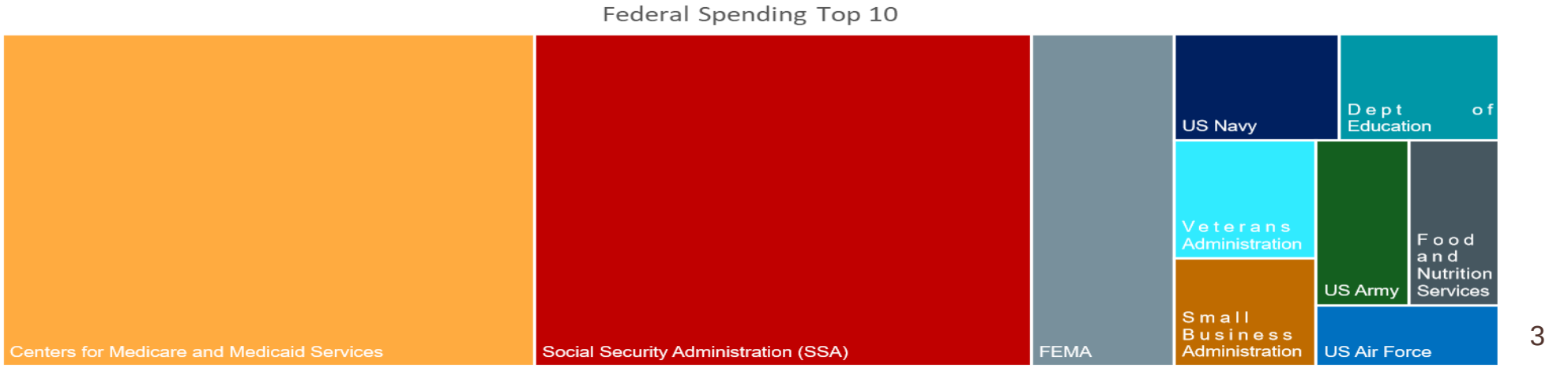
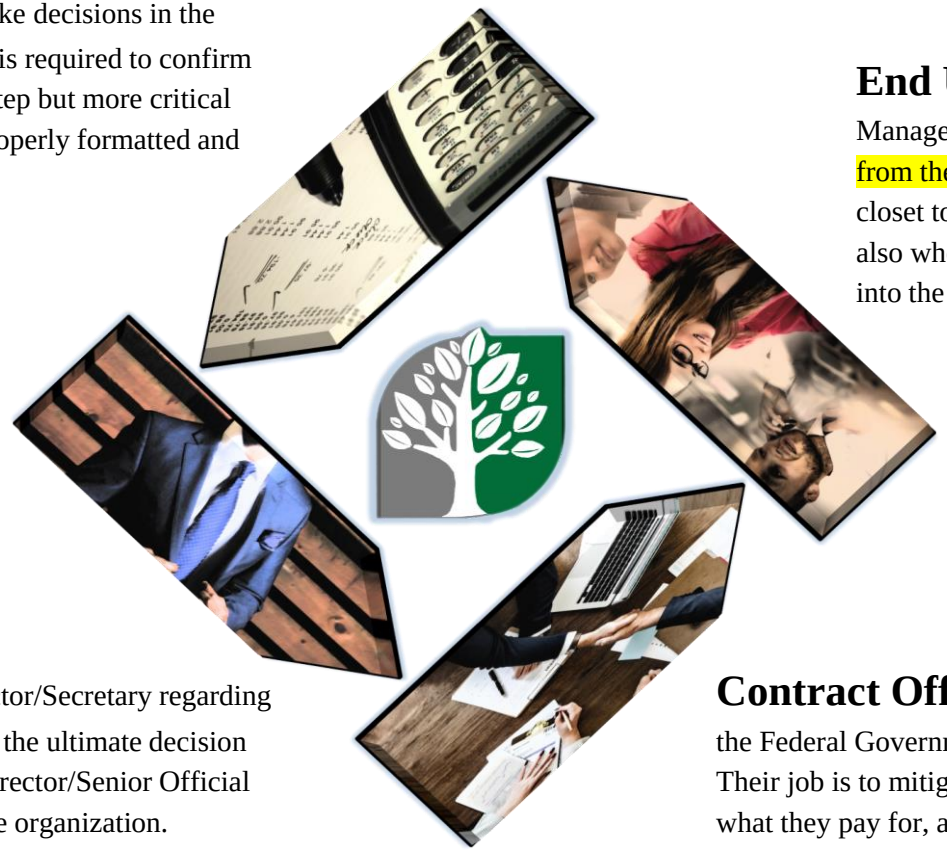
Government Structure





Four Legs of the Table

Finance – Finance does not make decisions in the acquisition process. Financial input is required to confirm availability of funds. A necessary step but more critical after award to ensure invoices are properly formatted and paid on time.



End User – The End User/Mission Partner/Project Manager is critical. They are the people who are benefiting from the product or services under contract. They are the closet to a technical expert the government agency has. This is also where the Need Statement comes from. This will form into the Statement of Work for the eventual contract.

Commander – The Boss/Director/Secretary regarding the government does not always mean the ultimate decision maker. More often the Commander/Director/Senior Official sets priorities and gives direction to the organization.

Contract Officer – The Contract Officer is the only person in the Federal Government with authority to obligate the Government. Their job is to mitigate risk. They want to ensure the Government gets what they pay for, at a responsible price. These are not experts in the affected area; they are focused on the acquisition and fulfillment process.

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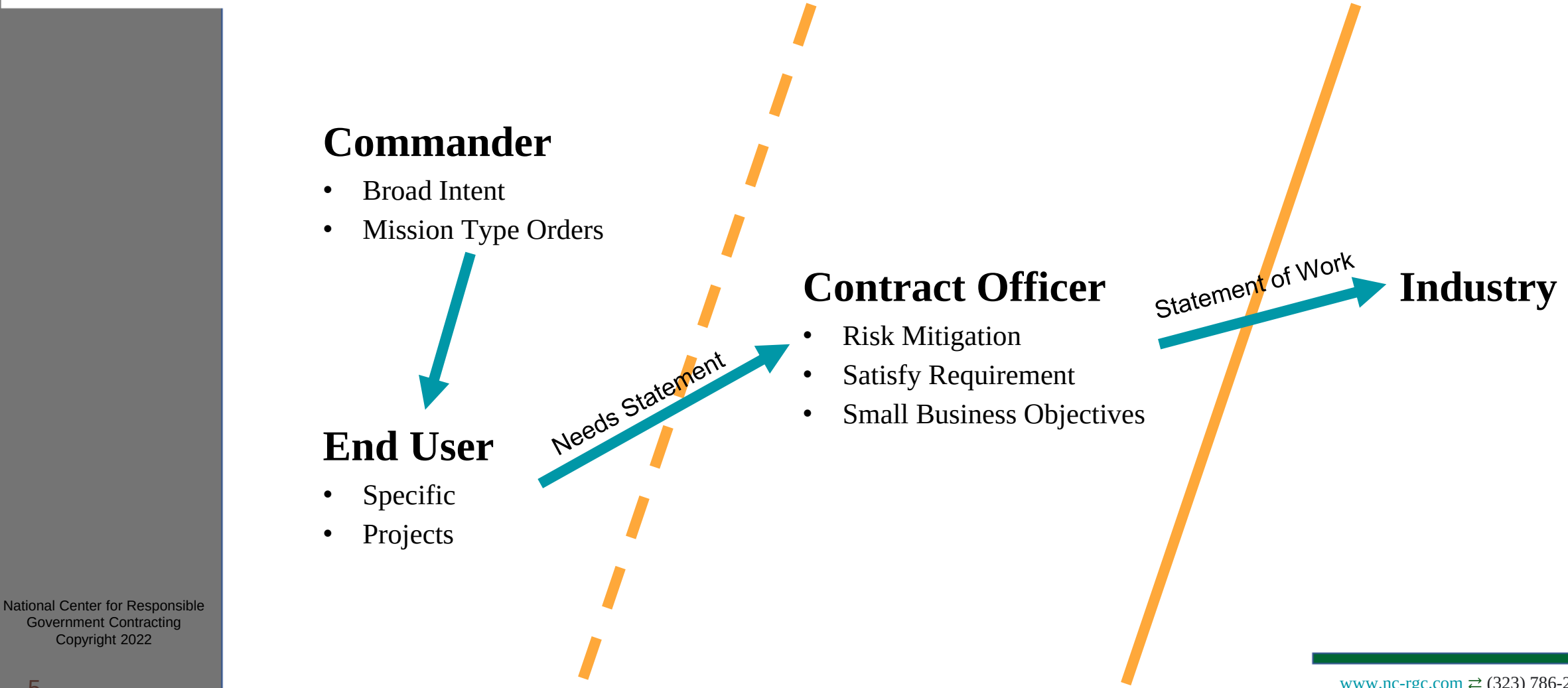
Four Legs of the Table



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Year End Spending

Fiscal Year vs Calendar Year

	January	Februrary	March	April	May	June	July	August	September	October	November	December
2020	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31
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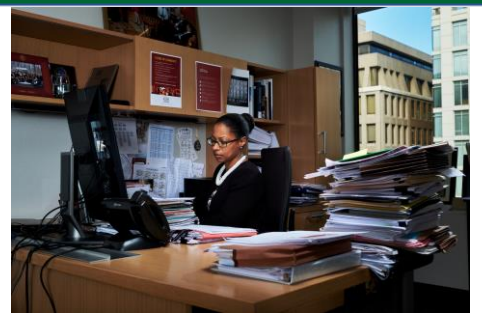
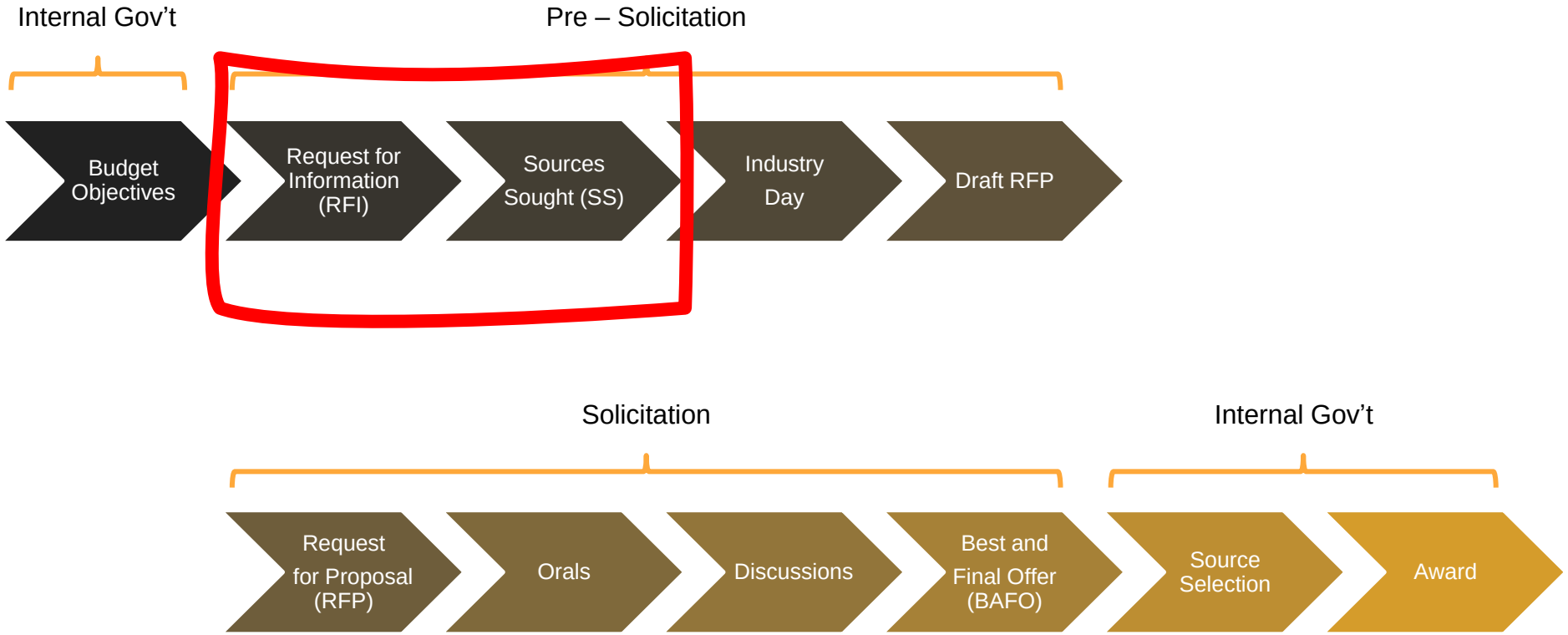
Year End Spending



FY22			
Request	**$100**	**$100**	**$100**
Spend	**$80**	**$100**	**$120**
FY23			
Request	**$100**	**$100**	**$120**
Receive	**$80**	**$100**	**$120**

Proposal Process Overview



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Selection and Award

Lowest Price Technically Acceptable (LPTA)

Best Value

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Operations and Fulfillment

STATEMENT OF WORK FOR SECTOR SAN DIEGO HANGAR SPACE CLEANING

GENERAL REQUIREMENTS: The work consists of providing all labor, equipment, material, transportation, and supervision as required to: provide services related to industrial cleaning and disposal of hazardous and industrial waste within Hangars 1 and 2 at U.S. Coast Guard Sector San Diego.

1.0 SCOPE

1.1 Scope of work. The purpose of this statement of work (SOW) is to describe the specifications and scope of the industrial cleaning and decontamination requirements for Sector San Diego's aircraft hangar spaces.

1.2 Point of Contact and Place of Cleaning. The principal point of contact will be the Facility Engineering Officer or designated representative. The address for the aircraft hangar in need of cleaning is:

USCG Sector San Diego
2710 N. Harbor Dr.
San Diego, CA 92110

2.0 REQUIREMENTS

2.1 Provide industrial cleaning and decontamination of approximately 52,100 square feet, to include but not limited to interior horizontal and vertical surfaces, walls, stairwells, fixtures, piping, ceilings, equipment and furnishings. The dust must be treated as hazardous as it may contain hazardous substances such as Hexavalent Chromium (IV) from sanding aircraft parts.

2.1.1 The locations covered include, but are not limited to the following (pictures of spaces and floor plans are provided below):

2.1.1.1 Location (1) Hangar 1 – 121'L x 128'W x 25'H.
2.1.1.2 Location (2) Hangar 2 – 135'L x 120'W x 32'H.
2.1.1.3 Location (3) Paint Booth Room – 18'L x 30'W x 14'H
2.1.1.4 Location (4) Crews Lounge – 24'L x 30'W x 11'H
2.1.1.5 Location (5) AMT Shop – 38'L x 30'W x 12'H
2.1.1.6 Location (6) AET Office – 38'L x 70'W x 14'H
2.1.1.7 Location (7) Hangar 1 Mezzanine – 90'L x 20'W x N/A'H
2.1.1.8 Location (8) Training Room – 34'L x 38'W x 12'H
2.1.1.9 Location (9) Supply Area – 110'L x 32'W x 16'H
2.1.1.10 Location (10) Maintenance Control – 14'L x 30'W x 8'H
2.1.1.11 Location (11) Male Head 1st Floor – 32'L x 30'W x 8'H
2.1.1.12 Location (12) Unisex Head – 6'L x 8'W x 8'H
2.1.1.13 Location (13) Female Head – 30'L x 18'W x 12'H
2.1.1.14 Location (14) Male Head 2nd Floor – 60'L x 26'W x 8'H
2.1.1.15 Location (15) Offices 2nd Floor – 59'L x 26'W x 8'H
2.1.1.16 Location (16) AST Head – 15'L x 15'W x 8'H
2.1.1.17 Location (17) AST Shop – 38'L x 30'W x 18'H
2.1.1.18 Location (18) Metal Shop - 30'L x 40'W x 18'H
2.1.1.19 Location (19) Metal Shop Mezzanine - 30'L x 10'W x 10'H
2.1.1.20 Location (20) Sanding Room - 30'L x 20'W x 18'H
2.1.1.21 Location (21) Metal Shop Office - 20'L x 10'W x 8'H

2.1.2 All surfaces horizontal and vertical shall be wet wiped or HEPA vacuumed and the surface must be free of visible residue (dust). The dust must be treated as hazardous as it may contain hazardous substances such as Chromium (IV), asbestos, and lead. Services provided will be a one-time cleaning.

2.1.3 Contractors are responsible for providing any lifts or equipment necessary to access horizontal and vertical surfaces defined.

2.1.4 Flooring and carpet does not require shampooing, stripping, or waxing, unless otherwise specified.

2.1.5 Provide industrial duct cleaning to supply and return ventilation ductwork in location (18) Metal Shop and location (20) Sanding Room.

2.1.5.1 Metal Shop (18) ductwork is 18" ventilation ducting and spans 22 linear ft.
2.1.5.2 Sanding Room (20) ductwork is 12" ventilation ducting and spans 18 linear ft.

2.1.6 Carpet removal and disposal in location (21) Metal Shop Office:

2.1.6.1 Equipment and furnishings within the Metal Shop Office shall be removed by Coast Guard personnel prior to contracted work.
2.1.6.2 Remove approximately 160 sq.ft. of carpet flooring.
2.1.6.3 Remove/clean any residual adhesive backings and debris from existing carpet.
2.1.6.4 Restore flooring to smooth surfacing suitable for industrial use. Flooring does not require sealant or factory finish.

3.0 **DELIVERY SCHEDULE:**

Parno	Deliverable	Frequency	Due Date	Delivery Method	Technical Req. Reference	Associated Data Rights
3.1	Kit Development Briefing	Once	*Two weeks after Site Visit*	*Virtual Briefing with files/supporting documents emailed to the Govt Team*	*2.2*	*Limited Rights (LR)*
3.2	*Pre- Execution Joint Review 1*	*Once*	*NET two weeks before Data Collection Event*	*Virtual Briefing with files/supporting documents emailed to the Govt Team*	*2.4*	*LR*
3.3	*Raw Recorded Data*	*Once*	*At completion of Data Collection Event*	*Digital Transfer (by Hard disk drive (HDD), Optical Disc, or Network Transfer)*	*2.5*	*LR*
3.4	*Post-Execution Joint Review 1 (Report)*	*Once*	*No later than (NLT) 60 days following Data Collection Event*	*Email the Report to the Govt Team prior to scheduled briefing (3.5)_*	*2.7*	*LR*
3.5	*Post-Execution Joint Review 1 (Briefing)*	*Once*	*NLT 60 days following Collection Event*	*Virtual Briefing with files/supporting documents emailed to the Govt Team*	*2.7*	*LR*
3.6	*Pre- Execution Joint Review 2*	*Once*	*NET two weeks before Demo of Real-Time Proc.*	*Virtual Briefing with files/supporting documents emailed to the Govt Team*	*2.8*	*LR*

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Pitfalls

Case 1:22-cr-00197-UNA Document 1 Filed 05/25/22 Page 1 of 14

ORIGINAL

FILED IN OPEN COURT
U.S.D.C. Atlanta
MAY 25 2022

IN THE UNITED STATES DISTRICT COURT
FOR THE NORTHERN DISTRICT OF GEORGIA
ATLANTA DIVISION

UNITED STATES OF AMERICA
v.
ENVISTACOM, LLC,
ALAN CARSON,
VALERIE HAYES, AND
PHILIP FLORES

Criminal Indictment
No. 1 22-CR-197

THE GRAND JURY CHARGES THAT:

At all times relevant to this Indictment, unless otherwise stated:

COUNT ONE
Conspiracy
18 U.S.C. § 371

CASE 0:22-cr-00048-ECT-ECW Doc. 1 Filed 03/09/22 Page 1 of 7

22 cr 48 ECT/ECW

UNITED STATES DISTRICT COURT
DISTRICT OF MINNESOTA
Criminal No.:

UNITED STATES OF AMERICA,
Plaintiff,
v.
STEVEN DORNSBACH;
KAMIDA, INC.,
Defendants.

INDICTMENT
15 U.S.C. § 1

THE GRAND JURY CHARGES THAT:

At all times relevant to this Indictment:

COUNT 1
(Conspiracy to Restrain Trade)

DESCRIPTION OF THE OFFENSE

1. STEVEN DORNSBACH and KAMIDA, INC. are hereby ind
defendants on the charge contained in this Indictment.

2. From at least as early as September 2012 and continuing throu
July 2017, the exact dates being unknown to the Grand Jury, in the District o

U.S. Attorneys » Southern District of California » News

Department of Justice

U.S. Attorney's Office

Southern District of California

SHARE

FOR IMMEDIATE RELEASE — Wednesday, November 6, 2013

Navy Commander Charged With Accepting $100,000 Cash And Prostitutes In Widening International Bribery Scheme

Third Navy Official Charged Along With Owner Of Singapore-Based Glenn Defense Marine Asia

SAN DIEGO, CA - A third senior U.S. Navy official was charged in a complaint unsealed today with accepting prostitutes, luxury travel and $100,000 cash from a foreign defense contractor in exchange for classified and internal U.S. Navy information, announced U.S. Attorney Laura E. Duffy and Acting Assistant Attorney General Mythili Raman of the Justice Department's Criminal Division.

U.S. Navy Commander Jose Luis Sanchez, 41, was arrested in Tampa, Florida, this morning and made his initial appearance in federal court in the Middle District of Florida this afternoon. The United States will seek removal of Sanchez to San Diego to face charges. Also named in the complaint is Leonard Glenn Francis, 49, of Malaysia, the CEO of Glenn Defense Marine Asia (GDMA), who was arrested September 16, 2013, in San Diego.

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Review

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Questions?

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